SHARP
COMMUNITY
MEDICAL
GROUP

2018
ANNUAL
REPORT

Continuing the path to success

IMPROVING PERFORMANCE

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2018 SHARP COMMUNITY MEDICAL GROUP

Board of Directors

Front Row, Left to Right:

Ashish Wadhwa, M.D.
Sharna Shachar, M.D.
Ada Marin, M.D.
Kenneth Roth, M.D. (President)
Larry Chiang, M.D.
Eric Orr, M.D.

Back Row, Left to Right:

Dennis Dominguez, M.D.
Louis Maletz, M.D. (ex-officio)
Alejandro Paz, M.D. (ex-officio)
Alan Schoengold, M.D. (ex-officio)
Victor Seikaly, M.D.
Carlos Castro, M.D. (Treasurer)
Charles A. Athill, M.D.
David Bodkin, M.D. (Secretary)
Gregory Czer, M.D.
Sergio Flores, M.D. (Vice President)
Franklin Martin, M.D.
Mark Huang, M.D.

Not pictured:

Kevin Considine, D.O.

Seasons Change But the Journey Continues

A conversation with **Dr. Kenneth Roth**, President, and **Paul Durr**, Chief Executive Officer

Durr: Let me start by saying how pleased I am with Sharp Community Medical Group's performance in 2018. Through our partnerships with Sharp HealthCare and Palomar Health, we received over $14.2 million from our shared risk pools. And through continued improvements in Hierarchical Condition Category (HCC) coding we added another $5.9 million. These accomplishments allowed us to pay out $24.3 million in Quality Incentive Service Recognition (QISR) payments, resulting in another year of outstanding performance for Sharp Community Medical Group.

Roth: An outstanding accomplishment in today's environment! Health care has become an increasingly challenging arena. As health plans try to protect their margins, they want to pay providers less, yet our costs to deliver care continue to increase. Through the experience we've gained over the last 29 years, our medical group has grown and evolved to meet the rapidly changing demands of health plans, the government and employers. I believe that our ability to evolve and respond accordingly to changing demands will be the key to our long-term success.

Durr: I couldn't agree more Dr. Roth. That's a perfect segue to discuss what we are doing to meet those increasing demands. Last year we launched **Vision 2020**, our strategic imperative to drive improved quality and growth. Growth will be measured by our ability to attract and retain top physicians and more patients.

Roth: And as we discussed last year, Vision 2020 is the next generation of the High Value Network (HVN) initiative. The HVN initiative was focused on primary care only. Vision 2020 includes specialists and establishes a minimum performance requirement for all physicians in the group.

Roth: This year we executed Phase 1 of the SCMG Specialty Department formation. Specialty Departments were formed in order to establish relevant measures for each specialty, allow for peer monitoring of department members' performance, and to create a platform for sharing of best practices.

In 2018, we established SCMG Specialty Departments for following specialties:

- Cardiology, Cardiovascular and Thoracic Surgery
- Gastroenterology
- General Surgery
- OB/GYN
- Oncology and Radiation Oncology
- Ophthalmology

Durr: I've been impressed by the dedication and leadership of the Specialty Department Chairs, and by the commitment and level of engagement from the department members. It's encouraging to see the buy-in from specialists. A second phase of additional SCMG Specialty Departments will be rolled out in 2019 to allow for focus on other key specialties that contribute significantly to the medical group's performance.

Roth: In talking with my peers, some have expressed feeling a little overwhelmed by all that is being asked of them. I understand that. Through Vision 2020, we retired the HVN nomenclature and consolidated two separate sets of measures into one set of Quality Measures focused on improving quality. We are trying to simplify what we ask of our physicians. I remind physicians that the best way to improve their performance is by working their "Gaps in Care" Reports, formerly referred to as the Compliance Reports.

Durr: Dr. Milgram and the Medical Directors would agree with that guidance. We recognize the burden new requirements put on our physicians, particularly the primary care physicians. As we move forward, we will be looking to see if there are other services we can centralize at SCMG to help physicians meet these increased demands. Our goal is to help everyone be successful.

Durr: In 2018 we welcomed Encompass physicians into the group. Some of the physicians joined SharpCare and others opted to remain in private practice with SCMG. Bringing new physicians into the group will be especially important as we seek to grow. We will continue to look for new, creative opportunities to expand the medical group.

Roth: As you've heard me say, this is our group, and we want this to be an organization you would be confident referring your own family members to. As we continue to improve on our overall performance and invest in our physician practices, SCMG will be recognized as the leading independent medical group for top providers to practice medicine and for patients to receive care. We are demonstrating that we are ***Better Together!***

KENNETH ROTH, M.D.
PRESIDENT

PAUL DURR
CHIEF EXECUTIVE OFFICER

APG STANDARDS OF EXCELLENCE™ AWARD

SCMG Achieves "Elite" Status

9TH CONSECUTIVE YEAR

Sharp Community Medical Group, achieved "Elite" status – the highest level of recognition – and was acknowledged with the *2018 Standards of Excellence Award™* at the APG Annual Healthcare Conference for the ninth consecutive year.

Members are surveyed regarding Care Management Practices, Information Technology, Accountability and Transparency, Patient-Centered Care, Group Support of Advanced Primary Care, and Administrative and Financial Capability.

BEST MEDICAL GROUP AWARD

San Diego Union-Tribune Readers Name SCMG "Best Medical Group"

4TH CONSECUTIVE YEAR

The readers of The San Diego Union-Tribune named Sharp Community Medical Group "the Best Medical Group in San Diego" for the fourth consecutive year.

The outstanding care provided by all of the SCMG-affiliated physicians, practice staff and employees of SCMG is what makes this highly visible achievement possible.

Top Performers in QUALITY

CONGRATULATIONS to the Primary Care Physicians who achieved or exceeded the **75th percentile** in the Quality domain for 2017.

Bryan Abramowitz, M.D.

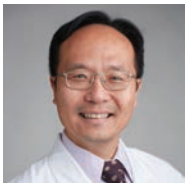
J. Deryl Adderson, M.D.

Ira Braverman, M.D.

Kimberly Byers-Lund, D.O.

Noli Cava, M.D.

Lynne Champagne, M.D.


Larry Chiang, M.D.

Gregory Czer, M.D.

Jeffery Dysart, M.D.

Rolf Ehlers, M.D.

Christine Eros, M.D.

Richard Fassett, M.D.

Razi Hekmat, M.D.

Denise Honer, M.D.

S. Douglas Klein, M.D.

Ellyn Levine, M.D.

Patrocina Magat, M.D.

James Malinak, M.D.

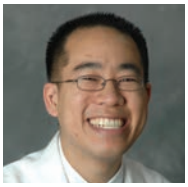
Kevin Malone, M.D.

Karim Mansour, M.D.

Ada Marin, M.D.

Kevin Merkes, M.D.

Tue Nguyen, M.D.


Roger Oen, M.D.

Gregory Phillips, M.D.

Leticia Polanco, M.D.

Harrison Robinson, M.D.

Akber Safi, M.D.

Elizabeth Salada, M.D.

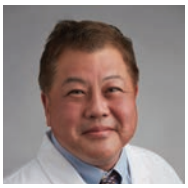
Sharna Shachar, M.D.

Majid Shahbaz, M.D.

Azam Shamani, M.D.

Robin Spiering, M.D.

Salvatore Tarantino, M.D.

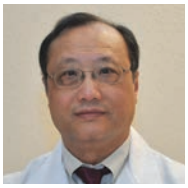

Collin Teguh, D.O.

D. Scott Upton, M.D.

Efrain Valladolid, M.D.

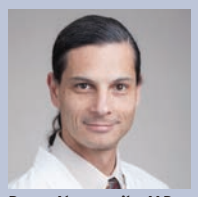
John Webb, M.D.

Jenny Wong, M.D.


Kin Wong, M.D.

For the Quality metric, the dates of service used for measurement were January 1, 2017 through December 31, 2017.

Top Performers in PATIENT EXPERIENCE


Bryan Abramowitz, M.D.
Internal Medicine, SCMG

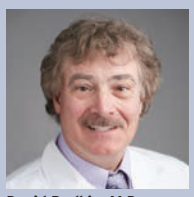
Deryl Adderson, M.D.
Family Medicine, SCMG

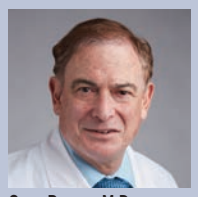
Francisco Anguiano, M.D.
OG/GYN

Kaveh Bagheri, M.D.
Pulmonary Disease, SCMG

Philip Bajo, M.D.
Cardiology, SCMG

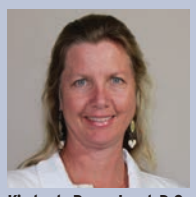
Shawn Bench, M.D.
General Surgery, SCMG

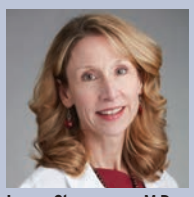

David Bodkin, M.D.
Oncology, SCMG


Gary Boone, M.D.
Family Medicine, SCMG

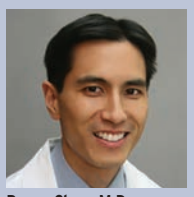
Ira Braverman, M.D.
Internal Medicine, SCMG

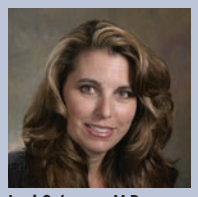
David Bridgeman, M.D.
Family Medicine, Graybill

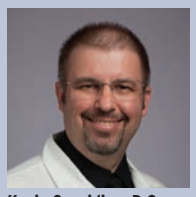

Kimberly Byers-Lund, D.O.
Family Medicine,
SharpCare


Lynne Champagne, M.D.
Internal Medicine,
SharpCare

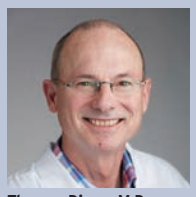
Andrew Chen, M.D.
Internal Medicine, Arch


Bryan Chen, M.D.
Dermatology, SCMG


Lori Coleman, M.D.
Radiation Oncology, SCMG


Kevin Considine, D.O.
Family Medicine, SCMG

Ali Delbakhsh, M.D.
Cardiology, SCMG


Thomas Diggs, M.D.
Cardiology, SCMG

George Fadda, M.D.
Nephrology, SCMG

Richard Fassett, M.D.
Family Medicine, SCMG

Ronald Feldman, M.D.
Gastroenterology

Cainan Foltz, M.D.
Gastroenterology, SCMG

Christopher Gilbert, M.D.
Cardiology, Arch

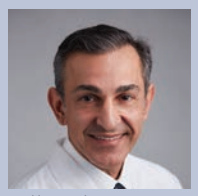
Jeffrey Gorwit, M.D.
Cardiology, Arch

Joseph Hebreo, M.D.
Nephrology, SCMG

Peter Hoagland, M.D.
Cardiology, SCMG

Denise Honer, M.D.
Internal Medicine, SCMG

Rayan Hourani, M.D.
Cardiology, SCMG


Mathew Isho, M.D.
General Surgery, SCMG

Gary Jacobs, M.D.
Ophthalmology, SCMG

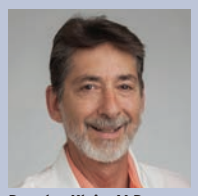
Shari Jacobs, M.D.
Pediatrics, Graybill

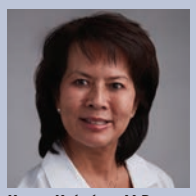
Brian Jaski, M.D.
Cardiology, SCMG

Kenneth Johnson, M.D.
Oncology, SCMG

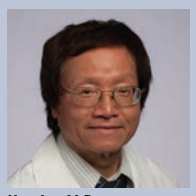
Lorne Kapner, M.D.
Ophthalmology, SCMG

Reza Khoshini, M.D.
Gastroenterology, SCMG


Douglas Klein, M.D.
Internal Medicine, SCMG


Karen Kohatsu, M.D.
OB/GYN, SCMG

Gregory Langford, M.D.
OB/GYN, SCMG


Hoe Le, M.D.
Family Medicine, SCMG

Daniel Lee, M.D.
Gastroenterology, SCMG

Hong-Der Lin, M.D.
General Surgery, SCMG

Jennifer MacEwan, M.D.
ENT - Otolaryngology, SCMG

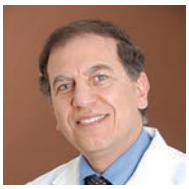
Special Recognition goes to the physicians who achieved or exceeded the **90th percentile** in the Patient Experience domain for 2018.

James Malinak, M.D.
Internal Medicine and Rheumatology, SCMG

Ada Marin, M.D.
Family Medicine, SCMG

Gary McFeeters, M.D.
Family Medicine, SCMG

Igor Medic, M.D.
Oncology, SCMG

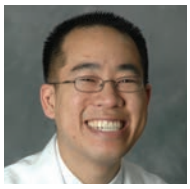

Malek Mikhail, M.D.
Cardiology, Arch

Peter Minkoff, M.D.
Family Medicine, El Norte

Mona Mofid, M.D.
Dermatology, SCMG

Barzan Mohedin, M.D.
Internal Medicine, SCMG

Gustavo Mondragon, M.D.
Family Medicine, SCMG


Roger Oen, M.D.
Family Medicine, SharpCare

Sunanda Pejavar, M.D.
Radiation Oncology, SCMG

Vanessa Peters, M.D.
Family Medicine, Graybill

Laura Petrovich, M.D.
Internal Medicine, SCMG

Gregory Phillips, M.D.
Family Medicine, SCMG

Sathya Pokala, M.D.
Pulmonary Disease, SCMG

Leticia Polanco, M.D.
Family Medicine, SCMG

Lakshmi Prathipati, M.D.
Internal Medicine, SCMG

Thomas Rastle, M.D.
Family Medicine, Graybill

Charles Redfern, M.D.
Oncology, SCMG

Kristen Rice, M.D.
Oncology, SCMG

Akber Safi, M.D.
Internal Medicine, SCMG

Elizabeth Salada, M.D.
Internal Medicine, SCMG

Alfred Saleh, M.D.
Oncology, SCMG

Sharna Shachar, M.D.
Internal Medicine, SCMG

Majid Shahbaz, M.D.
Internal Medicine, SCMG

Richard Snyder, M.D.
Gastroenterology, SCMG

Khalil Soomro, M.D.
Internal Medicine, SCMG

Salvatore Tarantino, M.D.
Internal Medicine, SCMG

Neil Tarzy, M.D.
Family Medicine, El Norte

Stephen Tinio, M.D.
Family Medicine, Graybill

F. Omar Tordilla, M.D.
Family Medicine, Graybill

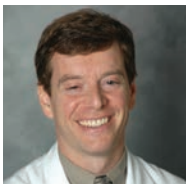
Paul Volpp, M.D.
Radiation Oncology, SCMG

Ashish Wadhwa, M.D.
ENT-Otolaryngology, SCMG

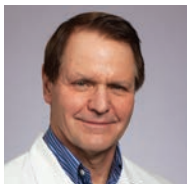
Kenneth Warm, M.D.
Family Medicine, SharpCare

John Webb, M.D.
Family Medicine, SCMG

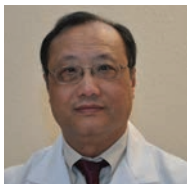
Laura Williams Wayne, M.D.
Internal Medicine, SCMG


Geoffrey Weinstein, M.D.
Radiation Oncology, SCMG

Aeron Wickes, M.D.
Family Medicine, Graybill


William Winternitz, M.D.
Orthopedic Surgery, SCMG

Frank Winton, M.D.
Family Medicine, Graybill


Kin Wong, M.D.
Family Medicine, SCMG

Suhail Zavaro, M.D.
Cardiology, SCMG

Not Pictured

Rashard Ansari, M.D., Rheumatology, Graybill **Isaac Bakst, M.D.,** Neurology, SCMG **Doyle Hansen, M.D.,** Dermatology, SCMG **Gregory Langford, M.D.,** OB/GYN, SCMG

Press Ganey surveys received from January 1, 2018 through December 31, 2018. Physicians must have had 30 surveys or more to be included.

Specialty Departments

AT SHARP COMMUNITY MEDICAL GROUP

In 2018, Specialty Department Chairs and Co-Chairs were chosen to foster communication between Specialists and Sharp Community Medical Group serving as a two-way liaison between SCMG's Board of Directors and the Chairs of the Specialty Departments.

Specialty Department Chairs deliver expert opinion for medical directors and staff, align Specialty Care Physician incentives with SCMG objectives, design quality incentive goals, develop a mentoring program to grow physician leaders, evaluate the workforce and assist with recruiting as well as increase loyalty, collaboration, and group cohesion.

Front Row, Left to Right:

Craig Saffer, M.D., OB/GYN Chair
Gayle Howard, M.D., Ophthalmology Chair
Charles Athill, M.D., Cardiology Chair

Back Row, Left to Right:

Eric Orr, M.D., General Surgery Chair
David Bodkin, M.D., Oncology Chair
Sergio Flores, M.D., Gastroenterology Chair
Mark Huang, M.D., Cardiology Co-Chair

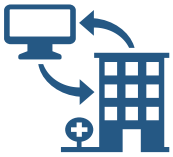
Not pictured:

Frank Martin, M.D., General Surgery Co-Chair

Community CONNECT by the Numbers

205

Total # providers on CONNECT



73

Total # practices on CONNECT

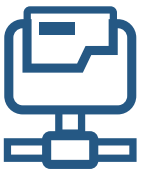
36

CONNECT providers successfully report merit-based incentive payment system (MIPS)

74,744

# of patients on FollowMyHealth

Up 15,474 from previous year



63

% of SCMG's HMO population that are now on CONNECT

Exceeded goal of 50%

8

CONNECT providers successfully attest to 2018 medicaid incentive program

($68,000 in incentive payments)

Better Together

SHARP Community Medical Group

(858) 499-2550

scmg.org